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**Lumeta Corp: Lumeta Expands European Operation; Company enhances EMEA Footprint with Dedicated Leadership, Channel, Sales, and Technical Staff to Accelerate Adoption of Network Assurance Technology in European Marketplace**

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London, InfoSecurity Exhibition, Stand K800 - Lumeta, the leading provider of network assurance solutions for enterprises and government agencies, is announcing the formation of a European-based operation during the InfoSecurity exhibition in London. This UKbased team will be led by industry veteran Luke Brown, Vice President, Europe, Middle East & Africa. The new operation will enable Lumeta to better service its already significant European customer base and accelerate adoption of the company's flagship IPsonar product through development of channel partners.

Brown, who previously held senior positions at both NetIQ and eEye Digital Security, will leverage his considerable experience in the security arena to lead a team consisting of direct and indirect sales staff, and pre- and post-sales engineers. Central to Lumeta's European go-to-market-strategy is the company's recently announced network assurance partner program. The company's EMEA channel team is actively pursuing relationships with key partners in the region.

Lumeta counts some of the world's most security conscious organisations as its customers, including key U.S. government civilian and intelligence agencies, multi-national financial services firms, and large pharmaceutical companies. These organisations rely extensively on Lumeta's technology to quantify risk from a global network perspective and measure the impact of network change on security, availability and compliance. Lumeta's network assurance solutions ensure that security policies and defences are aligned, while optimising proactive security efforts to focus on the high risk segments of the network. Lumeta IPsonar creates a comprehensive view of the infrastructure, and is particularly critical during periods of change within an organisation driving risk such as mergers and acquisitions, OS migration, network optimisation, new application deployments, and ongoing security and compliance efforts.

IPsonar provides customers with complete visibility into how traffic flows on their network, as well as what is connected to the network - pinpointing potential areas of network risk. Using IPsonar, it has been found over the past seven years, that 20% of network devices are typically unmanaged by the organisation - many companies don't even know who or what they are connected to. Lumeta is the only vendor to deliver a solution that identifies unauthorised connectivity or "leaks" in the enterprise and applies multi-protocol discovery to uncover all unknown and unmanaged devices. IPsonar makes this comprehensive network risk data actionable to network and security operations teams via a set of intuitive maps and a network risk scorecard. The maps allow staff to easily drill into the data to answer key questions related to network risk, while the scorecard enables executive to measure their organisation's



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risk profile over time.

"High change of pace, resource constraints and tremendous regulatory pressure all create competing forces that create gaps not addressed by organisations' current risk management technology and processes," said CEO & President, David Hickey. "We believe that our EMEA team under Luke Brown's direction will enable customers and partners in the region to eliminate gaps in their risk management portfolios by adding network assurance to current system and data security initiatives."

About Lumeta Corporation

Lumeta provides large enterprises and government agencies with the global visibility needed to quantify network risk and measure the impact of network change. Our network assurance solutions enable IT organizations to deploy new business services, maintain existing service levels and minimize network security risk to ensure compliant operations.

Lumeta's flagship product, IPsonar, is the industry's only solution that allows organizations to measure risk from a global network perspective. IPsonar maps every asset on a network--including assets not currently under management--visualizes the connectivity between assets and networks to uncover risk patterns and policy weaknesses, and enables network and security teams to bring unknown assets under management while deploying security technology more effectively to mitigate risk.

CONTACT: Tuesday Peckett, eclat Marketing (on behalf of SPI Dynamics) Tel: +44 (0)11 898 95600 e-mail : spi@eclat.co.uk

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